

PM PERFORMANCE MANAGEMENT PRACTICE & REVISION KIT
Thirteenth edition February 2019 (for exams to June 2020)

06/2019

Mock 2 Q15

The answer should say:

The determinants of performance are quality, innovation, resource utilisation and competitiveness		FALSE
Standards are targets for performance and should be fair, achievable and controllable		FALSE
Rewards encourage staff to work towards the standards and should be clear, motivating and controllable	TRUE	
It is a performance measurement framework suitable for service organisations	TRUE	

Mock 2 Q24

The answer should say:

Marginal cost-plus pricing is easier where there is a readily identifiable variable cost	TRUE	
Full cost-plus pricing requires the budgeted level of output to be determined at the outset	TRUE	
Cost-plus pricing is a strategically focused approach as it accounts for external factors		FALSE
Cost-plus pricing requires that the profit mark-up applied by an organisation is fixed		FALSE